

PERSONAL PROFILE



Chad Cave
Broker Associate

Education: Chad Cave Graduated from Mercy College, a private university in New York City with his B.S in Psychology and also a degree in Liberal Arts and Humanities. After years working in Psychology he attended nursing school in New York.

Work Experience: Chad Cave ran his own business for over 5 years while teaching Special Education and Science at the local high school in Ridgefield, CT. While running a very successful business, he developed a vast amount of sales experience and business knowledge. In 2008, Chad joined his father at CCB. He has focused his attention and skills on the office market, specializing in Tenant representation with clients. Chad has also begun a successful sales and leasing in office, retail and industrial.

BACKGROUND

Chad Cave is a Colorado native. He lived in New York and Connecticut for 12 years. He moved back to Colorado in 2008. Now residing in Parker, CO his focus is commercial real estate. Chad is also a professional artist and has been practicing his respective field for over 17 years. He commits his free time to volunteering at the Dumb Friends League in Castle Rock, CO on weekends in dog behavior and care.

THEORY ON REAL ESTATE FOR THE CLIENT

Seeing the real estate market with fresh eyes has brought Chad to his theory that is built to suit his clients the best:

“A client is the first priority, never leave the wondering where they are at with their deal and never have them be the one reaching out to you for updates or information. Be proactive and have things accomplished well before the date they need to be done.”

Never will he take on more business forcing him to sacrifice customer service. He attends to every client and deal as if it is his only one. He practices accountability and care on a weekly basis checking in with and giving updates to each client and making sure all their needs are being met and finding out their thoughts every step of the way. Be creative, proactive, and treat each client like a person with a dream I am helping to fulfill, not just another deal.