

THE LIST

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DENVER-AREA COMMERCIAL REAL ESTATE BROKERAGES

RANKED BY TOTAL DOLLAR AMOUNT OF SALES BROKERED IN THE DENVER AREA IN 2021

Business name Website	Address Phone	2021 Denver-area sales brokered	2021 Denver-area sq. ft. of sales brokered	Owner(s) (ticker symbol) / Headquarters	Top local executive(s)
1 CBRE ① cbre.com	1225 17th St. #3200 Denver, CO 80202 303-628-1700	\$5.03 billion	15.01 million	CBRE Group Inc. (CBRE) / Dallas, TX	Katie Kruger, senior managing director
2 JLL ③ jll.com/denver	1225 17th St. #1900 Denver, CO 80202 303-260-6500	\$4.82 billion	4.26 million	Jones Lang LaSalle Americas Inc. (JLL) / Chicago, IL	Bob Ageloff, regional market director, West; Dan McGowan, managing director/broker lead
3 Newmark ② nmrk.com	1800 Larimer St. #1700 Denver, CO 80202 303-892-1111	\$1.79 billion	NA	Newmark Group Inc. (NMRK) / New York, NY	Kevin McCabe, president, Western Region
4 Cushman & Wakefield ⑦ cushmanwakefield.com	1401 Lawrence St. #1100 Denver, CO 80202 303-292-3700	\$693.25 million	2.24 million	TPG Capital (CWK) / Chicago, IL	Steve Schwab, managing principal; Kristine Reinhardt, EVP
5 Marcus & Millichap ⑤ marcusmillichap.com	1225 17th St. #1800 Denver, CO 80202 303-328-2000	\$673.25 million	2.1 million	Marcus & Millichap (MMI) / Calabasas, CA	Adam Lewis, national director/VP
6 Capstone Companies ⑨ capstone-companies.com	1031 Santa Fe Dr. #200 Denver, CO 80204 303-257-7627	\$614.25 million	NA	Jason Koch, Adam Riddle / Denver, CO	Jason Koch, partner; Adam Riddle, partner; Wallis Hutchens, operations manager
7 Colliers International - Denver ④ colliers.com	4643 S. Ulster St. #1000 Denver, CO 80237 303-745-5800	\$605.99 million	7.94 million	Brad W. Calbert / Denver, CO	Brad W. Calbert, president; Robert Miller, principal
8 Pinnacle Real Estate Advisors ⑧ pinnacleera.com	1 Broadway #A300 Denver, CO 80203 303-962-9555	\$583.93 million	994,472	Matt Ritter, Jeff Johnson / Denver, CO	James Mansfield, principal/managing director
9 NorthPeak Commercial Advisors ⑩ northpeakcre.com	1720 S. Bellaire St. #701 Denver, CO 80222 720-738-1949	\$423.58 million	NA	Joe Hornstein, Matt Lewallen / Denver, CO	Scott Fetter, principal; Matt Lewallen, principal/co-founder; Kevin Calame, principal; Joe Hornstein, principal/co-founder
10 Unique Properties Inc. ⑥ uniqueprop.com	400 S. Broadway Denver, CO 80209 303-321-5888	\$376.72 million	1.63 million	Marc S. Lippitt / Denver, CO	Marc Lippitt, principal
11 Transwestern ⑭ transwestern.com	5251 DTC Pkwy. #1100 Greenwood Village, CO 80111 303-639-3000	\$327.74 million	502,013	Robert Duncan / Houston, TX	Robert Knisely, managing director/market leader
12 NAI Shames Makovsky ⑫ naishamesmakovsky.com	1400 Glenarm Pl. #100 Denver, CO 80202 303-534-5005	\$247.47 million	1.44 million	Evan Makovsky / Denver, CO	Evan Kline, managing broker
13 RE/MAX Commercial Alliance ⑬ coloradocommercialbrokers.com	5440 Ward Rd. #260 Arvada, CO 80002 303-420-5352	\$221.59 million	NA	Chad Ochsner / Arvada, CO	Doug Jennings, president; Chad Ochsner, owner
14 SullivanHayes Brokerage Co. LLC ⑬ sullivanhayes.com	5570 DTC Pkwy. #100 Greenwood Village, CO 80111 303-534-0900	\$181.38 million	NA	SullivanHayes Brokerage LLC / Greenwood Village, CO	Brian Shorter, managing partner
15 The Colorado Group Inc. ⑪ coloradogroup.com	3434 47th St. #220 Boulder, CO 80301 303-449-2131	\$164.91 million	2.43 million	broker-owned / Boulder, CO	Jason Kruse, managing broker/principal
16 Lincoln Property Co. ⑩ lpcdenver.com	2000 S. Colorado Blvd. Annex #300 Denver, CO 80222 303-893-1886	\$103.31 million	924,567	Lincoln Property Co. / Dallas, TX	Scott Caldwell, SVP; Aleshia Lane, director of management services
17 Calibrate Real Estate LLC calibratere.com	2425 S. Colorado Blvd. #250 Denver, CO 80222 303-482-2828	\$80.52 million	335,081	Kyle Malnati, Courtney Malnati / Denver, CO	Kyle Malnati, founder/CEO
18 Fuller Real Estate LLC ⑰ fullerre.com	5300 DTC Pkwy. #100 Greenwood Village, CO 80111 303-534-4822	\$78.49 million	300,047	John E. Fuller, John Fuller Jr., Burt Fuller / Greenwood Village, CO	Tanner Fanello, president; Brian Baker, EVP
19 NavPoint Real Estate Group navpointre.com	20 N. Wilcox St. #118B Castle Rock, CO 80104 720-420-7530	\$73.49 million	367,779	Matt Call / Castle Rock, CO	Matt Call, principal
20 Legend Partners LLP ⑱ legendlp.com	2000 S. Colorado Blvd. Colorado Center Annex #320 Denver, CO 80222 720-529-2999	\$62.56 million	NA	David Larson, Rick Will, Peter Pavlakis, Christopher Burton, Kyle Underwood, Blake Skinner / Denver, CO	Blake Skinner; Kyle Underwood; Christopher Burton; Peter Pavlakis; David Larson; Rick Will, partners
21 Avison Young ⑳ avisonyoung.com	1801 California St. #3750 Denver, CO 80202 720-508-8100	\$58.68 million	2.57 million	Avison Young / Toronto, Ontario, Canada	Marcy Moneypenny, principal/managing director
22 Sheldon-Gold Realty Inc. ㉓ sg-realty.com	9025 E. Kenyon Ave. #100 Denver, CO 80237 303-741-2500	\$46.73 million	338,515	Eric Gold / Denver, CO	Eric Gold, president
23 Ringsby Realty Corp. ㉔ ringsbyrealty.com	1336 Glenarm Pl. #200 Denver, CO 80204 303-892-0114	\$45.52 million	324,591	Alex Ringsby / Denver, CO	Alex Ringsby, president
24 Panorama Commercial Group ㉕ panoramacommercialgroup.com	6855 S. Havana St. #650 Centennial, CO 80112 303-996-0690	\$37.58 million	270,059	Mark Pyms, Rich Wilcox / Centennial, CO	Eric J. Kimose, managing broker; Rich Wilcox, owner/senior property manager; Mark Pyms, owner/broker
25 John Propp Commercial Group ㉖ johnproppcommercial.com	6565 S. Dayton St. #3000 Greenwood Village, CO 80111 303-692-1816	\$33.32 million	141,313	John V. Propp / Greenwood Village, CO	John V. Propp, president

► CLOSER LOOK

ABOUT THE LIST
Information on The List was supplied by individual companies through questionnaires and could not be independently verified by Denver Business Journal. Only companies that replied to our inquiries were included in this List.

Crosbie Real Estate Group and Ruschmeyer Corp., ranked Nos. 22 and 23 on last year's List, respectively, did not respond in time for publication.

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¹ Previously listed as Nexus Commercial Realty LLC