

THE LIST

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DENVER-AREA COMMERCIAL REAL ESTATE BROKERAGES

RANKED BY 2020 DOLLAR AMOUNT OF SALES IN THE DENVER AREA

Business name Website	Address Phone	Total dollar amount of sales brokered in the Denver area	Total square feet of sales brokered in the Denver area	Owner(s) (ticker symbol) / Headquarters	Top local executive(s)
1 CBRE ② cbre.com	1225 17th St. #3200 Denver, CO 80202 303-628-1700	\$3.11 billion	11.66 million	CBRE Group Inc. (CBRE) / Dallas, TX	Pete Schipps, president, Mountain-Northwest division
2 Newmark ③ nmrk.com	1800 Larimer St. #1700 Denver, CO 80202 303-892-1111	\$3.09 billion	NA	Newmark Group, Inc. (NMRK) / New York, NY	Kevin McCabe, EVP/Western region market leader
3 JLL ① jll.com/denver	1225 17th St. #1900 Denver, CO 80202 303-260-6500	\$2.21 billion	NA	Jones Lang LaSalle Americas Inc. (JLL) / Chicago, IL	Bob Ageloff, regional market director, West; Dan McGowan, managing director/broker lead
4 Colliers International - Denver ④ colliers.com	4643 S. Ulster St. #1000 Denver, CO 80237 303-745-5800	\$363.12 million	5.66 million	Brad W. Calbert / Denver, CO	Brad W. Calbert, president; Robert Miller, principal
5 Marcus & Millichap ⑤ marcusmillichap.com	1225 17th St. #1800 Denver, CO 80202 303-328-2000	\$306.29 million	NA	Marcus & Millichap (MMI) / Calabasas, CA	Skyler Cooper, regional manager, Denver
6 Unique Properties Inc. ⑦ uniqueprop.com	400 S. Broadway Denver, CO 80209 303-321-5888	\$269.31 million	NA	Marc S. Lippitt / Denver, CO	Marc Lippitt, principal
7 Cushman & Wakefield ④ cushmanwakefield.com	1401 Lawrence St. #1100 Denver, CO 80202 303-292-3700	\$216.85 million	2.66 million	TPG Capital (CWK) / Chicago, IL	Steve Schwab, managing principal; Kristine Reinhardt, EVP
8 Pinnacle Real Estate Advisors ⑤ pinnaclearea.com	1 Broadway #A300 Denver, CO 80203 303-962-9555	\$198.81 million	1.04 million	Matt Ritter, Jeff Johnson / Denver, CO	James Mansfield, principal/ managing director
9 Nexus Commercial Realty LLC ⑥ nexus-cr.com	1031 Santa Fe Dr. #200 Denver, CO 80204 303-257-7627	\$167.16 million	NA	Jason Koch, Adam Riddle / Denver, CO	Jason Koch, co-founder/ principal; Adam Riddle, co- founder/principal; Wallis Hutchens, office manager
10 Savills Inc. ⑥ savills.us	1125 17th St. #2300 Denver, CO 80202 303-302-5100	\$134 million	4.7 million	Savills PLC (SVS.L) / London, England and New York, NY	Rick Schuham, vice chairman/director; Greg Bante, executive managing director; Brendan Fisher, corporate managing director
11 The Colorado Group Inc. ⑩ coloradogroup.com	3434 47th St. #220 Boulder, CO 80301 303-449-2131	\$104.28 million	898,041	broker-owned / Boulder, CO	Jason Kruse, managing broker/principal
12 NAI Shames Makovsky ⑭ naishamesmakovsky.com	1400 Glenarm Pl. #100 Denver, CO 80202 303-534-5005	\$104 million	700,000	Evan Makovsky / Denver, CO	Evan Kline, managing broker
13 SullivanHayes Brokerage Co. LLC ⑮ sullivanhayes.com	5570 DTC Pkwy. #100 Greenwood Village, CO 80111 303-534-9500	\$86.94 million	141,812	Chang Enterprises / Mission Viejo, CA	Brian Shorter, managing partner
14 Transwestern ⑯ transwestern.com	5251 DTC Pkwy. #1100 Greenwood Village, CO 80111 303-639-3000	\$84 million	84,434	Robert Duncan / Houston, TX	Robert Knisely, managing director/market leader; William Lawrence, SVP, investment asset management
15 Calibrate Real Estate LLC ⑰ calibratere.com	2425 S. Colorado Blvd. #250 Denver, CO 80222 3034822828	\$60.37 million	NA	Kyle Malnati, Courtney Malnati / Denver, CO	Kyle Malnati, CEO, Founder
16 Legend Partners LLP ⑱ legendllp.com	5150 E. Yale Cir. #400 Denver, CO 80222 720-529-2999	\$54.98 million	NA	Christopher Burton, David Larson, Rick Will, Pete Pavlikis, Kyle Underwood, Blake Skinner / Denver, CO	Blake Skinner; Kyle Underwood; Christopher Burton; Peter Pavlikis; David Larson; Rick Will, partners
17 Fuller Real Estate LLC ⑲ fuller.com	5300 DTC Pkwy. #100 Greenwood Village, CO 80111 303-534-4822	\$54.6 million	268,972	John E. Fuller, John Fuller Jr., Burt Fuller / Greenwood Village, CO	Tanner Fanello, president; Brian Baker, EVP
18 NavPoint Real Estate Group ⑳ navpointre.com	3740 Dacoro Ln. #200 Castle Rock, CO 80109 720-420-7530	\$43.75 million	218,282	Matt Call / Castle Rock, CO	Matt Call, principal
19 John Propp Commercial Group ㉑ johnproppcommercial.com	6565 S. Dayton St. #3000 Greenwood Village, CO 80111 303-692-1816	\$24.16 million	115,355	John V. Propp / Greenwood Village, CO	John V. Propp, president
20 Keys Commercial Real Estate LLC ㉒ keys-commercial.com	1048 Pearl St. #440 Boulder, CO 80302 303-447-2700	\$23.5 million	114,000	Geoffrey E. Keys / Boulder, CO	Geoffrey Keys, president
21 Avison Young ㉓ avisonyoung.com	1801 California St. #3750 Denver, CO 80202 720-508-8100	\$17.96 million	430,447	Avison Young / Toronto, Ontario, Canada	Marcy Moneypenny, principal/managing director
22 Crosbie Real Estate Group LLC ㉔ creginc.com	2795 Speer Blvd. #10 Denver, CO 80211 303-398-2111	\$16.19 million	95,732	Scott Crosbie / Denver, CO	Rhonda Coy; Rich Otterstetter; Rich Hobbs; Scott Stappits; Scott Crosbie, partners/brokers
23 Ruschmeyer Corp. ㉕ RuschmeyerCorp.com	999 18th St. #3000 Denver, CO 80202 303-800-9999	\$13 million	NA	Phillip J. Ruschmeyer Jr. / Denver, CO	Phil Ruschmeyer, CEO; Phil Ruschmeyer, CEO; Phil Ruschmeyer
24 Sheldon-Gold Realty Inc. ㉖ sg-realty.com	9025 E. Kenyon Ave. #100 Denver, CO 80237 303-741-2500	\$12.42 million	114,067	Eric Goto / Denver, CO	Eric Gold, president
25 Goodman Commercial Real Estate ㉗ goodmancommre.com	789 Sherman St. #660 Denver, CO 80203 720-440-6270	\$12.38 million	270,423	Mark Goodman / Denver, CO	Mark Goodman, principal; Drew Goodman, VP

NOTES: NA - not applicable, not available or not approved

► CLOSER LOOK

ABOUT THE LIST
Information on The List was supplied by individual companies through questionnaires and could not be independently verified by Denver Business Journal. Only companies that replied to our inquiries were included in this List. The Denver area is defined as the seven-county metro (Adams, Arapahoe, Boulder, Broomfield, Denver, Douglas and Jefferson counties).

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