

THE LIST

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DENVER-AREA COMMERCIAL REAL ESTATE COMPANIES

RANKED BY DOLLAR AMOUNT OF SALES IN THE DENVER-AREA IN 2019

	Business name Website	Address Phone	Total dollar amount of sales brokered in the Denver area	Total square feet of sales brokered in the Denver area	Owner(s) (ticker symbol) / Headquarters	Top local executive(s)
1	JLL ¹ ⑤ jll.com/denver	1225 17th St. #1900 Denver, CO 80202 303-260-6500	\$3.39 billion	NA	Jones Lang LaSalle Americas Inc. (JLL) / Chicago, IL	Paul Washington, market director; Dan McGowan, managing director/broker lead
2	CBRE ① cbre.com	1225 17th St. #3175 Denver, CO 80202 303-628-1700	\$3.39 billion	NA	CBRE Group Inc. (CBRE) / Los Angeles, CA	Pete Schippits, division president, Mountain- Northwest
3	Newmark ² ② ngkf.com	1800 Larimer St. #1700 Denver, CO 80202 303-892-1111	\$2.83 billion	4.16 million	Newmark Group Inc. (NMRK) / New York, NY	Kevin McCabe, EVP/Central region market leader
4	Cushman & Wakefield ④ cushmanwakefield.com	1401 Lawrence St. #1100 Denver, CO 80202 303-292-3700	\$416.74 million	2.61 million	TPG Capital (CWK) / Chicago, IL	Steve Schwab, managing principal; Kristine Reinhardt, EVP
5	Pinnacle Real Estate Advisors ⑥ pinnaclearea.com	1 Broadway #A300 Denver, CO 80203 303-962-9555	\$407.97 million	3.38 million	Matt Ritter, Jeff Johnson / Denver, CO	James Mansfield, VP/ managing director
6	Colliers International - Denver ⑦ colliers.com	4643 S. Ulster St. #1000 Denver, CO 80237 303-745-5800	\$389.46 million	7.51 million	Brad W. Calbert / Denver, CO	Brad W. Calbert, president; Robert Miller, principal/VP, operations
7	Unique Properties Inc. ⑧ uniqueprop.com	400 S. Broadway Denver, CO 80209 303-321-5888	\$361.18 million	1.24 million	Marc S. Lippitt / Denver, CO	Marc Lippitt, principal
8	Marcus & Millichap ⑨ marcusmillichap.com	1225 17th St. #1800 Denver, CO 80202 303-328-2000	\$326.11 million	NA	Marcus & Millichap (MMI) / Calabasas, CA	Skyler Cooper, regional manager, Denver
9	Nexus Commercial Realty LLC ⊛ nexus-cr.com	1031 Santa Fe Dr. #200 Denver, CO 80204 303-257-7627	\$145.83 million	NA	Jason Koch, Adam Riddle / Denver, CO	Jason Koch, co-founder/ principal; Adam Riddle, co- founder/principal; Wallis Hutchens, office manager
10	NavPoint Real Estate Group ⑪ navpointre.com	3740 Dacoro Ln. #200 Castle Rock, CO 80109 720-420-7530	\$130.63 million	892,086	Matt Call / Castle Rock, CO	Matt Call, principal
11	The Colorado Group Inc. ⑭ coloradogroup.com	3434 47th St. #220 Boulder, CO 80301 303-449-2131	\$118.78 million	2.33 million	broker-owned / Boulder, CO	Jason Kruse, managing broker, principal
12	Legend Partners LLP ⑮ legendllp.com	5150 E. Yale Cir. #400 Denver, CO 80222 720-529-2999	\$105.89 million	NA	David Larson, Rick Will, Peter Pavlakis, Christopher Burton / Denver, CO	Christopher Burton; Peter Pavlakis; David Larson; Rick Will, partners
13	Ringsby Realty Corp. ⑲ ringsbyrealty.com	1336 Glenarm Pl. #200 Denver, CO 80204 303-892-0114	\$103.03 million	1.27 million	Alex Ringsby / Denver, CO	Alex Ringsby, president
14	NAI Shames Makovsky ⑩ naishamesmakovsky.com	1400 Glenarm Pl. #100 Denver, CO 80202 303-534-5005	\$99.21 million	600,000	Evan Makovsky / Denver, CO	Evan Kline, managing broker
15	Re/MaxCommercial Alliance ⑫ coloradocommercialbrokers.com	5440 Ward Rd. #260 Arvada, CO 80002 303-420-5352	\$88.7 million	NA	Chad Ochsner / Arvada, CO	Doug Jennings, president; Chad Ochsner, owner
16	Fuller Real Estate LLC ⑱ fullerre.com	5300 DTC Pkwy. #100 Greenwood Village, CO 80111 303-534-4822	\$62.29 million	447,069	John E. Fuller, John Fuller Jr., Burt Fuller / Greenwood Village, CO	Tanner Fanello, president; Brian Baker, EVP
17	Avison Young ⑰ avisonyoung.com	1801 California St. #3750 Denver, CO 80202 720-508-8100	\$59.92 million	350,535	Avison Young / Toronto, Canada	Marcy Money Penny, principal/ managing director
18	SullivanHayes Brokerage Co. LLC ⑯ sullivanhayes.com	5570 DTC Pkwy. #100 Greenwood Village, CO 80111 303-534-0900	\$46.27 million	NA	Chang Enterprises / Mission Viejo, CA	Brian Shorter, managing partner
19	Goodman Commercial Real Estate ⑳ goodmancommre.com	789 Sherman St. #660 Denver, CO 80203 720-440-6270	\$37.14 million	NA	Mark Goodman / Denver, CO	Mark Goodman, principal; Drew Goodman, VP
20	Keys Commercial Real Estate LLC ⊛ keys-commercial.com	1048 Pearl St. #440 Boulder, CO 80302 303-447-2700	\$25 million	124,000	Geoffrey E. Keys / Boulder, CO	Geoffrey Keys, president
21	Antonoff & Co. Brokerage Inc. ⊛ antonoff.com	1528 Wazee St. Denver, CO 80202 303-623-0200	\$24.21 million	86,519	Doug Antonoff / Denver, CO	Jerry Hirschfield, shareholder/VP
22	Cresa ⑬ cresa.com	1001 17th St. #1225 Denver, CO 80202 303-228-0800	\$19.5 million	1.76 million	Bruce Johnson, Bill Baldwin, Paul Herzog, Rick Door, Chad Kollar, Garrett Johnson / Washington, D.C.	Bruce Johnson; Bill Baldwin; Paul Herzog; Rick Door; Chad Kollar; Garrett Johnson, managing principals
23	John Propp Commercial Group ⊛ johnproppcommercial.com	6565 S. Dayton St. #3000 Greenwood Village, CO 80111 303-692-1816	\$16.43 million	87,817	John Propp / Greenwood Village, CO	John Propp, president
24	Ruscmeyer Corporation ⊛ RuscmeyerCorp.com	999 18th St. #3000 Denver, CO 80202 303-800-9999	\$15 million	NA	Phillip J. Ruscmeyer Jr. / Denver, CO	Phil Ruscmeyer, CEO
25	Sheldon-Gold Realty Inc. ㉔ sg-realty.com	9025 E. Kenyon Ave. #100 Denver, CO 80237 303-741-2500	\$11.24 million	92,976	Eric Gold / Denver, CO	Eric Gold, president

CLOSER LOOK

ABOUT THE LIST
Information on The List was supplied by individual companies through questionnaires and could not be independently verified by Denver Business Journal. Only companies that replied to our inquiries were included in this List.

David Hicks & Lampert Brokerage and Vector Property Services, ranked Nos. 17 and 25, respectively, on last year's list, did not respond in time for publication.

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1 JLL acquired HFF, ranked No. 3 on last year's list, on July 1, 2019.
2 Formerly Newmark Knight Frank
NOTES: NA - not applicable, not available or not approved * - not ranked last year