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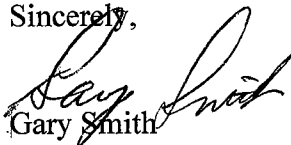
October 29, 2019

Dear Eric,

I just wanted to let you know how much I appreciate all your efforts and knowledge in selling my office condo. I mistakenly originally listed with a different realtor referred by one of my CPA tax practice clients, once their listing agreement expired, I contacted you and listed my property with you. The differences between you and the prior realtor was night and day. They brought me one legitimate offer in their 6-month listing, you had several prospects and within months of listing my property and we had a signed contract and closed within 4 months. Your attention to detail and explanation of what the property was worth and final negotiation of the full selling price and all the closing details was excellent. Your company's logo of "Performance, Integrity and Tenancy" is spot on.

Thank you again for all your help and prompt services, feel free to use me as a reference.

Sincerely,


Gary Smith